

Corporate Intelligence

Know who you are dealing with



Doing business today entails risks. Working with disreputable and unqualified partners can damage your company's reputation and leave you exposed to significant financial, commercial, and legal costs. Corporate Intelligence is the targeted collection and analysis of facts and other information that helps businesses make informed and intelligent decisions.

Do you need our support?

Due diligence on prospective business partners

- Gain an understanding of the background, activities, reputation, integrity and shareholder structure of a company in order to make strategic decisions and manage integrity and reputational risk.
- Know more about your potential partners, M&A and investment targets to mitigate the risk of fraud, theft, industrial espionage, and other security violations.
- Identify whether companies, or its directors, have a track record of bankruptcy or solvency issues that might threaten the supply chain.

Due diligence for recruitment and internal purposes

- Obtain assurance about the integrity of potential employees as well as the validity of the information they provided to you on their experience and qualifications.
- Assess the reputation and track record of candidates for the positions of senior management and the Board of Directors.

Regulatory due diligence

- Align business practices with the regulatory requirements of the due diligence provisions according to global anti-corruption frameworks, including FCPA, UK Bribery Act and other major legal and regulatory drivers.
- Identify any undeclared corporate interests of natural persons and affiliated companies.
- Verify received information and data from customers from independent sources.
- Screen customers against sanctions and PEP lists.

Litigation support

- Gain valuable evidential information regarding the other side to enhance investigation and legal action.
- Get assistance with discovering hidden facts and information to support your case.

Bringing you peace of mind

We can help you mitigate the risk of engaging in unsuitable relationships in a number of ways. We design each Corporate Intelligence report to fit our clients' needs. In summary:

- We research, collect and analyze public records, using specialised databases.
- We provide integrity and enhanced due diligence on individuals and entities.
- We provide investigative research to support investigations and legal disputes.

Our sources

Our research methods combine access to the international data universe of online and public record information sources with market intelligence from specialist industry and regional contacts within the global PwC network. We obtain information from sources which among others include:

- Internet
- Professional networking websites
- Specialised subscription databases
- Public records
- Media records
- Court records
- Sanction lists
- Global and local PEP lists
- Market Intelligence

Why PwC?

- There are many information sources available. The challenge is to find the right intelligence in terms of obtaining valuable, relevant and useful information about individuals and companies.
- We have one of the best developed global Corporate Intelligence networks. Our team consists of accountants, computer forensic specialists, risk analysts and fraud experts who specialize in Corporate Intelligence analysis.
- We have access to a variety of public and Open Source Intelligence (OSINT) tools, to search across multiple, global multi-lingual public records for individuals and companies.
- We use specialised databases that provide information for individuals and companies globally. We search through massive volumes of information quickly with search and query functionality.
- We look beyond the usual or obvious places to gauge public opinion – including social media sites like Facebook and Twitter. And we do it with a trained eye.
- As a global network of firms, we have access to experts all over the world. That means our intelligence is based on local knowledge and firsthand experience, not just academic research.
- We collect intelligence in accordance to legal and ethical requirements in collaboration with lawyers to ensure the admissibility of our evidence.



Contact us

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