

Sharpening your Negotiation skills

This seminar helps you sharpen the skills you need to maximise value in the agreements you reach.

On completion of this training, you'll walk away with:

- Key negotiation tactics
- A deep understanding of the negotiation process and the skills needed
- The ability to avoid errors and traps that lead to dead ends in negotiations
- The ability to adjust your behaviour and style depending on who you are negotiating with
- The importance of your mindset and attitude in negotiation

This seminar is for you if:

You are involved in negotiating with clients and colleagues and you want to increase your success rate



PwC's Academy Cyprus

Date and time

12 June 2025 or
15 July 2025

9:00 - 13:30
(4 CPD units)

Location

PwC Central, Business Suites, Nicosia

Facilitators

Athina Papadopoulou
*Senior Manager ,Tax Reporting & Strategy,
PwC*

Fee
€125 (+VAT)

Registration
Follow [this link](#) to register

Athina Papadopoulou

Senior Manager ,Tax Reporting & Strategy, PwC



Athina is a senior manager in PwC with 19 years of experience in the profession. She is a CPA of New York. She started her career in accounting and corporate compliance and corporate administration and enhanced her skills and knowledge further by joining the Private Wealth Services team handling the project management of acquisition of investments and migration of international Groups in Cyprus. She currently serves as a the lead project manager for the Tax Digital Pursuit team in PwC US, responsible for strategy and planning, managing all administrative, financial and operational activities of the team.

Over the years she has developed diversified experience and variety of skills and knowledge which she leverages to train, coach and mentor others.

Her biggest accomplishment is becoming a mother of two boys. She is also a triathlon athlete and her life philosophy is very much based on the basic principles of athleticism.