

Influencing with Impact and Authority

Influencing with Impact and Authority supports professionals to enhance their influence and impact in the workplace by exploring different influencing approaches and identifying the principles of communication with authority and impact. The program helps people to denying their natural influencing approach and at the same time develop alternative approaches to suit different situations.

The program uses a variety of experiential learning methods, such as pre-course reading, different models and frameworks and group exercises to stimulate new thinking and fresh perspectives. The program will assist the organisation in strengthening and expanding its client portfolio through enhancing client satisfaction and will provide our people with tools and frameworks to be more effective in their interactions with our clients.

Who should attend the seminar?

The programme is designed for professionals looking to enhance their influence and impact in the workplace, including team leaders managers from different industries and with diverse occupational background.



The programme specifications have been approved by the HRDA.



PwC's Academy Cyprus

Dates and time

14 November 2023

9:00 - 16:00
(6 CPD units)

Location

PwC's Training Centre, Nicosia

Facilitator

Maria Georgiou
Director, Head of PwC's Academy

Fee

€195 / HRDA subsidy: €72

Registration

Follow [this link](#) to register

Maria Georgiou

Director, Head of PwC's Academy



Maria joined PwC Cyprus in 1995 in the Human Resource Consulting team. Her areas of expertise include Learning and Development, Human Resource planning, Performance Management, Organizational Restructuring, Change Management and Reward and Compensation policies. She has worked with different organizations including the public sector, European Institutions, international organizations and family business and worked in different parts of the world including Europe, the Middle East, Asia and the US.

Since 2007, she was also appointed as Learning and Development Lead for PwC Cyprus with responsibility for the design, planning and delivery of learning, leadership development, learning technologies and digital upskilling.

Maria is an experienced and enthusiastic trainer in the areas of leadership development, management effectiveness, team building and culture management and she is also a Tutor in PwC European Key Talent Programs. She is a qualified practitioner and frequent user of a number of tools used in learning, development and coaching interventions, such as SDI Core Strengths, The Leadership Circle, MBTI and DISC.

She has significant experience as an Assessor/Facilitator in Assessment/Development Centres and a Facilitator for team development and strategy workshops for clients.

She is an Accredited EMCC Executive Coach with experience in one to one and team coaching.