Lead Advisory – Financial Services M&A

Who we are

PwC Cyprus has a dedicated team of FS experts that comprises 15 Partners and Directors and more than 100 client facing professionals committed in delivering quality in the FS space, including M&A transactions.

PwC's clients have access to the full range of our local and global FS expertise and resources, an offering that has become increasingly important as the interplay of domestic and global markets presents new challenges. The team brings an unrivalled depth of expertise to every deal leveraging the more than 5,000 PwC people working with FS clients. They are ready to deliver local knowledge with global expertise to help turn challenges into opportunities.

As PwC, we can provide insight, advice and support to help you respond to challenges real time and exploit new opportunities as these are emerging. We focus on the future of FS, helping clients shape their businesses and execute strategies that unlock new opportunities in an ever changing and demanding landscape.

PwC people working with FS clients

5000

PwC professionals worldwide

In more than

150

countries

Our credentials

- **Extensive experience in the FS sector**, advising on key issues such as the impact of risk and regulation, cyber and financial crime, new financial service technologies and FinTech, and the changing face of the customer.
- Involvement in several FS deals in Cyprus, providing **buy-side and sell-side transaction support services**, for the acquisition / disposal of equity or debt, as well as core and non-core asset deals.
- Solid **understanding of investors' expectations and approach** in executing transactions having provided transaction advise to a diversified portfolio of clients including banking institutions, private equity funds, regulators, insurance companies, accountancy companies, consumer-finance companies, stock brokerages and individual asset managers.
- **Access to the Global PwC Network** for a team of fully dedicated **advisory, assurance and tax professionals** with extensive expertise across all aspects of FS entities and the deals cycle.

Our service offering

- Preliminary assessment of the merger from a financial & regulatory perspective
- Structuring & carve-out advice
- Comprehensive due diligence services (financial, regulatory, accounting, operations, tax, legal) in connection with the potential transaction
- Preparation of pro-forma merged financial statements (incl. an assessment of the combined regulatory capital position, where relevant)
- Preparation of the merged entity business plan and assessment of investment return
- Performance of valuation exercise and assessment of normalised RoE for the target (standalone)
- Preparation of an integration plan and assessment of costs
- Technocratic advice on SPA & SHA and support during negotiations
- Access to key Target stakeholders, as well as the local and European regulators
- Performance of a Purchase Price Allocation exercise for financial reporting purposes
- Other post-transaction implementation support, including data migration and change management

Contact us

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